

Go Digit General Insurance Limited

Form NL 40 : Business acquisition through different channels

For the quarter and period ended 31 March 2020

₹ in lakhs



BACKED BY FAIRFAX

Sl. No.	Distribution Channel	Current quarter		Same quarter previous year		Up to the period		Up to the period previous year	
		Premium	No of Policies	Premium	No of Policies	Premium	No of Policies	Premium	No of Policies
1	Individual agents	7,174	3,52,071	8,688	1,49,312	51,133	15,96,537	23,191	3,67,716
2	Corporate Agents - Banks	22	222	1,747	8,123	121	222	1,747	8,123
3	Corporate Agents - Others	2,860	10,692	(2,945)	(72,312)	8,972	36,194	1,257	5,262
4	Brokers	7,439	2,07,352	7,329	70,159	43,127	7,30,925	18,930	1,75,536
5	Micro agents	-	-	-	-	-	-	-	-
6	Direct business	11,884	5,25,330	17,374	4,90,314	67,852	24,59,840	40,002	14,17,983
7	Others	988	56,950	4,355	1,16,232	5,579	3,27,963	4,355	1,16,232
	Total (A)	30,367	11,52,617	36,547	7,61,828	1,76,786	51,51,681	89,482	20,90,852
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A + B)	30,367	11,52,617	36,547	7,61,828	1,76,786	51,51,681	89,482	20,90,852