

Go Digit General Insurance Limited

Form NL 6 : Commission (net)
For the year ended 31 March 2020
₹ in thousands



| Form NL 6 : Commission (net) | 2020 | | | | | | 2019 | | | | | |
|---|-------------------|-----------|----------|-----------|-----------------|-------------------|-----------------|-------------|-------------|-------------|-----------------|-----------------|
| | Fire | Marine | | | Misc | Total | Fire | Marine | | | Misc | Total |
| | | Cargo | Other | Total | | | | Cargo | Other | Total | | |
| Commission paid Direct | 26,732 | 2,853 | - | 2,853 | 6,09,158 | 6,38,743 | 5,544 | - | 472 | 472 | 2,86,716 | 2,92,732 |
| Add: Re-insurance Accepted | 1,85,439 | 155 | - | 155 | 4,20,415 | 6,06,009 | 79,167 | - | - | - | 1,04,299 | 1,83,466 |
| Less: Commission on Re- Insurance Ceded | 3,26,752 | 2,953 | - | 2,953 | 11,10,373 | 14,40,078 | 1,28,103 | 50 | 510 | 560 | 1,73,850 | 3,02,513 |
| Net Commission | (1,14,581) | 55 | - | 55 | (80,800) | (1,95,326) | (43,392) | (50) | (38) | (88) | 2,17,165 | 1,73,685 |
| Breakup of Commission paid Direct | | | | | | | | | | | | |
| - Agents | 2,060 | - | - | - | 1,50,865 | 1,52,925 | - | - | - | - | 33,929 | 33,929 |
| - Brokers | 24,510 | 2,853 | - | 2,853 | 4,05,027 | 4,32,390 | 5,544 | - | 472 | 472 | 90,890 | 96,906 |
| - Corporate Agency | 162 | - | - | - | 18,648 | 18,810 | - | - | - | - | 11,942 | 11,942 |
| - Others | - | - | - | - | 34,618 | 34,618 | - | - | - | - | 1,49,955 | 1,49,955 |

| Form NL 6 : Commission (net) Miscellaneous Class of Business | 2020 | | | | | | | | | | | | |
|---|-----------------|-------------------|-----------------|----------------------|------------------|-------------------|-------------|----------|-------------------|--------------|--------------|----------------|-----------------|
| | Motor | | | Workmen Compensation | Public Liability | Product Liability | Engineering | Aviation | Personal Accident | Health | Crop | Others | Total |
| | OD | TP | Total | | | | | | | | | | |
| Commission paid Direct | 5,02,852 | 90,372 | 5,93,224 | 299 | - | - | 5,155 | - | (147) | 9,002 | - | 1,625 | 6,09,158 |
| Add: Re-insurance Accepted | 33,694 | 3,54,003 | 3,87,697 | - | - | - | 2,534 | - | - | - | 27,186 | 2,998 | 4,20,415 |
| Less: Commission on Re- Insurance Ceded | 3,12,404 | 7,56,226 | 10,68,630 | 50 | - | - | 7,436 | - | 904 | 2,065 | 23,964 | 7,324 | 11,10,373 |
| Net Commission | 2,24,142 | (3,11,851) | (87,709) | 249 | - | - | 253 | - | (1,051) | 6,937 | 3,222 | (2,701) | (80,800) |
| Breakup of Commission paid Direct | | | | | | | | | | | | | |
| - Agents | 1,11,218 | 37,530 | 1,48,748 | 113 | - | - | 88 | - | 14 | 1,909 | - | (7) | 1,50,865 |
| - Brokers | 3,56,067 | 36,859 | 3,92,926 | 182 | - | - | 5,066 | - | (193) | 5,329 | - | 1,717 | 4,05,027 |
| - Corporate Agency | 9,307 | 9,327 | 18,634 | 4 | - | - | 1 | - | 32 | 62 | - | (85) | 18,648 |
| - Others | 26,260 | 6,656 | 32,916 | - | - | - | - | - | - | 1,702 | - | - | 34,618 |

| Form NL 6 : Commission (net) Miscellaneous Class of Business | 2019 | | | | | | | | | | | | |
|---|-----------------|---------------|-----------------|----------------------|------------------|-------------------|----------------|----------|-------------------|--------------|--------------|--------------|-----------------|
| | Motor | | | Workmen Compensation | Public Liability | Product Liability | Engineering | Aviation | Personal Accident | Health | Crop | Others | Total |
| | OD | TP | Total | | | | | | | | | | |
| Commission paid Direct | 2,24,993 | 59,291 | 2,84,284 | - | - | - | 1,337 | - | 10 | 905 | - | 180 | 2,86,716 |
| Add: Re-insurance Accepted | - | - | - | - | - | - | 2,179 | - | - | - | 1,02,120 | - | 1,04,299 |
| Less: Commission on Re- Insurance Ceded | 49,844 | 16,107 | 65,951 | - | - | - | 6,324 | - | 8 | 1,094 | 99,649 | 824 | 1,73,850 |
| Net Commission | 1,75,149 | 43,184 | 2,18,333 | - | - | - | (2,808) | - | 2 | (189) | 2,471 | (644) | 2,17,165 |
| Breakup of Commission paid Direct | | | | | | | | | | | | | |
| - Agents | 24,624 | 9,159 | 33,783 | - | - | - | - | - | 2 | 117 | - | 27 | 33,929 |
| - Brokers | 75,698 | 13,724 | 89,422 | - | - | - | 1,337 | - | 8 | 57 | - | 66 | 90,890 |
| - Corporate Agency | 7,322 | 4,532 | 11,854 | - | - | - | - | - | - | 1 | - | 87 | 11,942 |
| - Others | 1,17,349 | 31,876 | 1,49,225 | - | - | - | - | - | - | 730 | - | - | 1,49,955 |

Go Digit General Insurance Limited

Form NL 6 : Commission (net)
For the quarter ended 31 March 2020
₹ in thousands



| Form NL 6 : Commission (net) | 2020 | | | | | | 2019 | | | | | |
|---|-----------------|------------|----------|------------|-----------------|-----------------|----------------|------------|-------------|-------------|---------------|---------------|
| | Fire | Marine | | | Misc | Total | Fire | Marine | | | Misc | Total |
| | | Cargo | Other | Total | | | | Cargo | Other | Total | | |
| Commission paid Direct | 18,596 | 1,528 | - | 1,528 | 1,29,759 | 1,49,883 | 1,803 | - | 468 | 468 | 1,13,418 | 1,15,688 |
| Add: Re-insurance Accepted | (7,578) | 387 | - | 387 | 4,11,943 | 4,04,751 | 13,745 | (118) | - | (118) | 83,340 | 96,966 |
| Less: Commission on Re- Insurance Ceded | 56,916 | 1,019 | - | 1,019 | 3,25,130 | 3,83,065 | 24,234 | (118) | 501 | 383 | 1,08,754 | 1,33,371 |
| Net Commission | (45,898) | 896 | - | 896 | 2,16,572 | 1,71,570 | (8,686) | (1) | (33) | (34) | 88,004 | 79,283 |
| Breakup of Commission paid Direct | | | | | | | | | | | | |
| - Agents | 1,858 | - | - | - | 14,285 | 16,142 | - | - | - | - | (32,222) | (32,222) |
| - Brokers | 17,520 | 1,541 | - | 1,541 | 1,11,743 | 1,30,804 | 1,803 | - | 468 | 468 | 10,979 | 13,250 |
| - Corporate Agency | (714) | - | - | - | (3,785) | (4,499) | - | - | - | - | 5,910 | 5,910 |
| - Others | (67) | (13) | - | (13) | 7,516 | 7,436 | - | - | - | - | 1,28,751 | 1,28,751 |

| Form NL 6 : Commission (net) Miscellaneous Class of Business | 2020 | | | | | | | | | | | | |
|---|---------------|-----------------|-----------------|----------------------|------------------|-------------------|--------------|----------|-------------------|--------------|---------------|----------------|-----------------|
| | Motor | | | Workmen Compensation | Public Liability | Product Liability | Engineering | Aviation | Personal Accident | Health | Crop | Others | Total |
| | OD | TP | Total | | | | | | | | | | |
| Commission paid Direct | 1,18,842 | 3,781 | 1,22,622 | 230 | - | - | 2,961 | - | 108 | 3,085 | - | 752 | 1,29,759 |
| Add: Re-insurance Accepted | 33,694 | 3,54,003 | 3,87,697 | - | - | - | (1,775) | - | - | - | 26,731 | (710) | 4,11,943 |
| Less: Commission on Re- Insurance Ceded | 87,634 | 2,26,665 | 3,14,299 | 40 | - | - | 1,649 | - | 275 | 731 | 6,755 | 1,382 | 3,25,130 |
| Net Commission | 64,901 | 1,31,119 | 1,96,021 | 191 | - | - | (463) | - | (166) | 2,354 | 19,975 | (1,339) | 2,16,572 |
| Breakup of Commission paid Direct | | | | | | | | | | | | | |
| - Agents | 16,192 | (2,823) | 13,369 | 95 | - | - | 36 | - | 14 | 780 | - | (9) | 14,285 |
| - Brokers | 97,529 | 8,630 | 1,06,158 | 132 | - | - | 2,825 | - | 93 | 1,774 | - | 760 | 1,11,743 |
| - Corporate Agency | (1,050) | (2,783) | (3,833) | 4 | - | - | 1 | - | 1 | 41 | - | 1 | (3,785) |
| - Others | 6,171 | 757 | 6,928 | - | - | - | 99 | - | - | 489 | - | (0) | 7,516 |

| Form NL 6 : Commission (net) Miscellaneous Class of Business | 2019 | | | | | | | | | | | | |
|---|---------------|---------------|---------------|----------------------|------------------|-------------------|----------------|----------|-------------------|------------|--------------|--------------|---------------|
| | Motor | | | Workmen Compensation | Public Liability | Product Liability | Engineering | Aviation | Personal Accident | Health | Crop | Others | Total |
| | OD | TP | Total | | | | | | | | | | |
| Commission paid Direct | 90,958 | 22,752 | 1,13,710 | - | - | - | (978) | - | 10 | 559 | - | 116 | 1,13,418 |
| Add: Re-insurance Accepted | - | - | - | - | - | - | 519 | - | - | - | 1,02,120 | (19,299) | 83,340 |
| Less: Commission on Re- Insurance Ceded | 18,960 | 7,236 | 26,196 | - | - | - | 1,661 | - | 8 | 196 | 99,649 | (18,956) | 1,08,754 |
| Net Commission | 71,998 | 15,516 | 87,514 | - | - | - | (2,120) | - | 2 | 363 | 2,471 | (226) | 88,004 |
| Breakup of Commission paid Direct | | | | | | | | | | | | | |
| - Agents | (17,970) | (14,383) | (32,353) | - | - | - | - | - | 2 | 102 | - | 27 | (32,222) |
| - Brokers | 8,207 | 3,698 | 11,906 | - | - | - | (978) | - | 8 | 41 | - | 2 | 10,979 |
| - Corporate Agency | 3,029 | 2,793 | 5,822 | - | - | - | - | - | - | 0 | - | 87 | 5,910 |
| - Others | 97,691 | 30,644 | 1,28,335 | - | - | - | - | - | - | 416 | - | - | 1,28,751 |